

Directors' Report

Dear Shareholders,

Your Directors present their Third Report alongwith the audited Financial Statements of your Company for the year ended March 31, 2017.

1. FINANCIAL HIGHLIGHTS

The income generated by the Company during the year under review is from Investments made. The financial highlights for the period under review are as under: The financial performance for the FY 2016-17 is summarized as under:

Particulars	Financial Year ended
	31st March (₹ In Lakh)
	March 31, 2017 (Rs.)
Total Income	24,253,554
Total Expenses	13,366,011
Profit / (Loss) before tax	10,887,543
Profit/(Loss) after tax carried to Balance Sheet	2,092,951

2. OPERATION

The Company has obtained Certificate of Commencement of Business on February 21, 2017. Pension Fund Regulatory and Development Authority (PFRDA).

3. DIVIDEND

Your Directors do not recommend any dividend for the F.Y. 16 -17.

4. Share Capital

The Authorised Share Capital of the Company is Rs. 350,000,000

The Issued, Subscribed and Paid up share Capital of the Company is Rs. 270,000,000 as on March 31, 2017.

5. RESERVES

Your directors do not propose any amount to be carried to Reserves.

6. SUBSIDIARIES

Your Company does not have any subsidiary company, joint venture or associate.

7. PUBLIC DEPOSITS

During the year under review, the Company has not accepted any deposit from the public falling within the ambit of section 73 of the Companies Act, 2013 and The Companies (Acceptance of Deposits) Rules, 2014.

8. ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

The Particulars relating to Energy, Technology

Absorption as required under the Section 134(3) (m) of the Companies Act, 2013 read with Rule 8 of the Companies (Accounts) Rules, 2014 are not applicable to your Company for the year ended March 31, 2017.

There were no foreign exchange earnings and outgo during the period under review.

9. PARTICULARS OF EMPLOYEES

The information required pursuant to Section 197

read with Rule 5 (2) and (3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 in respect of employees of the Company, are not applicable to the Company for the year under review.

10. DIRECTORS

As on March 31, 2017, your Board of Directors comprises of six Directors including three Independent Directors.

Mr. Harish Engineer (DIN 01843009), Mr. Subhash Bhargava (DIN 00020021), Mr. Vijay Agarwal (DIN 00058548) were appointed as an Independent Directors on the Board of the Company for a period of 5 years with effect from August 14, 2015.

Further, the Independent Directors will not be liable to retire by rotation and therefore shall not be counted for determining the number of Directors liable to retire by rotation.

In accordance with the provisions of the Companies Act, 2013, Mr. Pankaj Razdan, Director, is liable to retire by rotation at the forthcoming Annual General Meeting of the Company, and being eligible, offer himself for re-appointment.

The Company has received requisite disclosures and undertakings from all the Directors in compliance with the provisions of the Companies Act, 2013. The Independent Directors have given the declaration and confirmed that they met the criteria of Independence as provided under Section 149(6) of the Companies Act, 2013.

11. KEY MANAGERIAL PERSONNEL

During the year under review, the Company had the following Key Managerial Personnel (KMP):

- Mr. Sashi Krishnan (Chief Executive Officer and Chief Investment Officer)
- Ms. Sandhya Upadhyay (Chief Financial Officer)
- Mr. Amber Gupta (Company Secretary)

12. NUMBER OF BOARD MEETINGS

During the year under review, four Board Meetings were convened and held. The intervening gap between the Meetings was within the period prescribed under the Companies Act, 2013.

During F.Y.16 - 17 the Board of Directors met four times, as follows:

- April 27, 2016
- July 27, 2016
- October 21, 2016
- February 03, 2017

Sr. No.	Name of the Directors	Number of Meetings	Attendance in the last AGM dated June 27, 2016
		Held: 4	Held : 1
		Attended	Attended
1	Mr. Sandeep Asthana	4	1
2	Mr. Ajay Srinivasan	2	1
3	Mr. Pankaj Razdan	4	1
4	Mr. Harish Engineer	4	1
5	Mr. S.C. Bhargava	4	1
6	Mr. Vijay Agarwal	3	1

13. AUDIT COMMITTEE

The Company has a qualified and independent Audit Committee, and its composition is in line with the applicable provisions of Section 177 of the Companies Act, 2013. During F.Y. 16 -17, the Audit Committee members met four times, as follows:

- April 27, 2016
- July 27, 2016
- October 21, 2016
- February 03, 2017

Sr. No.	Name of the Committee Members	Designation/ Category	No. of Meetings Attended
1	Mr. S.C. Bhargava	Independent Director (Chairman)	4
2	Mr. Harish Engineer	Independent Director	4
3	Mr. Ajay Srinivasan	Non-Executive Director	2

14. DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134(5) of the Companies Act 2013, your Directors, to the best of their knowledge and belief confirm that:

- in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit and loss of the company for that period;
- the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of Companies Act, 2013 preventing and detecting fraud and other irregularities;
- the Directors have prepared the annual accounts on a going concern basis; and
- the Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

15. AUDITORS AND AUDITORS' REPORT

Pursuant to the provisions of Section 139 of the Act and the rules framed thereunder, M/s. Sharp & Tannan, Chartered Accountants, were appointed as the statutory auditors of the Company from the conclusion of the First Annual General Meeting (AGM) of the Company till the conclusion of the Sixth AGM of the Company, subject to ratification of their appointment at every AGM. Accordingly, the Board of Directors recommends to the shareholders, the ratification of M/s. Sharp & Tannan, Chartered Accountants, as the Statutory Auditors of the Company.

The observations, if any, made by the Statutory Auditors of the Company in their report read with relevant notes to the Accounts are self-explanatory and, therefore do not call for any further comments.

16. SECRETARIAL AUDIT

In terms of Section 204 of the Companies Act, 2013 and Rules made there under, Secretarial Audit is not applicable to your Company.

17. RELATED PARTY TRANSACTIONS

The Board has formulated and adopted a Related Party Transactions Policy (Policy) for the purpose of identification, monitoring and reporting of such transactions. All Related Party Transactions (RPT) entered into by your Company during the F.Y. 16 - 17 were on arm's length basis and in the ordinary course of business under the Related Party

Transaction Policy framework. The particulars of such transactions with the related parties are reported by your Company in the prescribed form AOC 2 and annexed as **Annexure 1**. The details of all related party transactions also form part of the Annual Accounts.

18. PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

During the year under review, no Loans, Guarantees and Investments were made by the Company pursuant to Section 186 of the Companies Act, 2013.

19. SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS/ COURTS/ TRIBUNALS

No significant or material orders were passed by the Regulators or Courts or Tribunals which impact the going concern status and Company's operations in future.

20. MATERIAL CHANGES AND COMMITMENT AFFECTING FINANCIAL POSITION OF THE COMPANY

There are no material changes and commitments, affecting the financial position of the Company which has occurred between the end of the financial year of the Company i.e. March 31, 2017 and the date of the Directors' report.

21. CORPORATE SOCIAL RESPONSIBILITY

The provisions relating to the constitution of the Corporate Social Responsibility (CSR) are not applicable to your Company.

22. COMMITTEE OF BOARD

Pursuant to provisions specified in the Companies Act, 2013 and Pension Fund Regulatory and Development Authority (Pension Fund) Regulation, 2015, your Company has constituted following Committees.

- i) Audit Committee
- ii) Nomination and Remuneration Committee
- iii) Risk Management Committee
- iv) Investment Committee

During the year under review, there was one meeting conducted for Nomination and Remuneration Committee, Risk Management Committee and Investment Committee. Further, the Executive Remuneration Philosophy/Policy of the Company is annexed herewith as **Annexure 2**.

23. BOARD EVALUATION

Pursuant to Section 149 read with Schedule IV of the Companies Act, 2013, the annual performance

evaluation of the Board, the Directors (Independent and others) individually, as well as applicable Committees of the Board were carried out for F.Y. 16-17. Further, the Independent Directors also held a meeting without the attendance of non-independent directors and Management to discuss matters as prescribed in Schedule IV of the Companies Act, 2013.

24. INTERNAL FINANCIAL CONTROL

The Company has in place adequate internal financial controls with reference to financial statements.

25. RISK MANAGEMENT POLICY

The Company has put in place a Risk Management Policy ('Policy'), which provides a base for the overall risk management framework of the Company. The Policy is reviewed by the Risk Management Committee and the Board of Directors on a quarterly basis.

26. EXTRACT OF ANNUAL RETURN

The details forming part of the extract of the Annual Return in form MGT 9 is annexed herewith as **Annexure 3**.

27. GENERAL

Your Directors state that no disclosure or reporting is required in respect of the following items as these items were not applicable during the year under review:

1. Statement containing salient features of financial statements of subsidiaries
2. Establishment of Vigil Mechanism

Your Directors further state that during the year under review, there were no cases filed pursuant to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

28. ACKNOWLEDGEMENTS

Your Directors thank Pension Fund and Regulatory Development Authority of India (PFRDA), National Pension Trust, other regulatory/government authorities, Bankers, Shareholders and all others for their support during the year and look forward to their continued support in the years ahead.

**By order of the Board of Directors
for Birla Sun Life Pension Management Limited**

Pankaj Razdan
Director
(DIN – 00061240)

Sandeep Asthana
Director
(DIN – 00401858)

Mumbai, April 25, 2017

ANNEXURE - 1

FORM NO. AOC 2**(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014.**

Form for Disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub section (1) of section 188 of the Companies Act, 2013 including certain arms length transaction under third proviso thereto.

1. Details of contracts or arrangements or transactions not at Arm's length basis. - NIL

Sr. No.	Particulars	Details
1.	Name (s) of the related party & nature of relationship	
2.	Nature of contracts/arrangements/transaction	
3.	Duration of the contracts/arrangements/transaction	
4.	Salient terms of the contracts or arrangements or transaction including the value, if any	
5.	Justification for entering into such contracts or arrangements or transactions'	
6.	Date of approval by the Board	
7.	Amount paid as advances, if any	
8.	Date on which the special resolution was passed in General meeting as required under first proviso to section 188	

2. Details of contracts or arrangements or transactions at Arm's length basis.

Sr. No.	Particulars	Details
1.	Name (s) of the related party & nature of relationship	Birla Sun Life Insurance Company Limited (BSLI) – Holding Company
2.	Nature of contracts/arrangements/transaction	Reimbursement of expenditures incurred for management services
3.	Duration of the contracts/arrangements/transaction	12 months
4.	Salient terms of the contracts or arrangements or transaction including the value, if any	Entire expenses incurred by the Holding Company will be reimbursed by BSLPML for providing management services
5.	Date of approval by the Board	—
6.	Amount paid as advances, if any	Nil

By order of the Board of Directors
for **Birla Sun Life Pension Management Limited**

Mumbai, April 25, 2017

Pankaj Razdan
Director
(DIN – 00061240)

Sandeep Asthana
Director
(DIN – 00401858)

ANNEXURE - 2**Executive Remuneration Philosophy/Policy**

Birla Sun Life Pension Management Limited, ("the Company"), an Aditya Birla Group Company adopts/ shall adopt this Executive Remuneration Philosophy/Policy as applicable across Group Companies. This philosophy/ policy is detailed below.

Aditya Birla Group: Executive Remuneration Philosophy/Policy

At the Aditya Birla Group, we expect our executive team to foster a culture of growth and entrepreneurial risk-taking. Our Executive Remuneration Philosophy/Policy supports the design of programs that align executive rewards – including incentive programs, retirement benefit programs, promotion and advancement opportunities – with the long-term success of our stakeholders.

Our business and organizational model

Our Group is a conglomerate and organized in a manner such that there is sharing of resources and infrastructure. This results in uniformity of business processes and systems thereby promoting synergies and exemplary customer experiences.

I. Objectives of the Executive Remuneration Program

Our executive remuneration program is designed to attract, retain, and reward talented executives who will contribute to our long-term success and thereby build value for our shareholders.

Our executive remuneration program is intended to:

1. Provide for monetary and non-monetary remuneration elements to our executives on a holistic basis
2. Emphasize "Pay for Performance" by aligning incentives with business strategies to reward executives who achieve or exceed Group, business and individual goals.

II. Covered Executives

Our Executive Remuneration Philosophy/Policy applies to the following:

1. Directors of the Company:
2. Key Managerial Personnel: Chief Executive Officer and equivalent (eg: Deputy Managing Director), Chief Financial Officer and Company Secretary.
3. Senior Management:

III. Business and Talent Competitors

We benchmark our executive pay practices and levels against peer companies in similar industries, geographies and of similar size. In addition, we look at secondary reference (internal and external) benchmarks in order to ensure that pay policies and levels across the Group are broadly equitable and support the Group's global mobility objectives for executive talent. Secondary reference points bring to the table, the executive pay practices and pay levels in other markets and industries, to appreciate the differences in levels and medium of pay and build in as appropriate for decision making.

IV. Executive Pay Positioning

We aim to provide competitive remuneration opportunities to our executives by positioning target total remuneration (including perks and benefits, annual incentive pay-outs, long term incentive pay-outs at target performance) and target total cash compensation (including annual incentive pay-outs) at target performance directionally between median and top quartile of the primary talent market. We recognize the size and scope of the role and the market standing, skills and experience of incumbents while positioning our executives.

We use secondary market data only as a reference point for determining the types and amount of remuneration while principally believing that target total remuneration packages should reflect the typical cost of comparable executive talent available in the sector.

V. Executive Pay-Mix

Our executive pay-mix aims to strike the appropriate balance between key components: (i) Fixed Cash compensation (Basic Salary + Allowances) (ii) Annual Incentive Plan (iii) Long-Term Incentives (iv) Perks and Benefits

Annual Incentive Plan:

We tie annual incentive plan pay-outs of our executives to relevant financial and operational metrics achievement and their individual performance. We annually align the financial and operational metrics with priorities/ focus areas for the business.

Long-Term Incentive:

Our Long-term incentive plans incentivize stretch performance, link executive remuneration to sustained long term growth and act as a retention and reward tool.

We use stock options as the primary long-term incentive vehicles for our executives as we believe that they best align executive incentives with stockholder interests.

We grant restricted stock units as a secondary long term incentive vehicles, to motivate and retain our executives.

VI. Performance Goal Setting

We aim to ensure that for both annual incentive plans and long term incentive plans, the target performance goals shall be achievable and realistic.

Threshold performance (the point at which incentive plans are paid out at their minimum, but non-zero, level) shall reflect a base-line level of performance, reflecting an estimated 90% probability of achievement.

Target performance is the expected level of performance at the beginning of the performance cycle, taking into account all known relevant facts likely to impact measured performance.

Maximum performance (the point at which the maximum plan payout is made) shall be based on an exceptional level of achievement, reflecting no more than an estimated 10% probability of achievement.

VII. Executive Benefits and Perquisites

Our executives are eligible to participate in our broad-based retirement, health and welfare, and other employee benefit plans. In addition to these broad-based plans, they are eligible for perquisites and benefits plans commensurate with their roles. These benefits are designed to encourage long-term careers with the Group.

Other Remuneration Elements

Each of our executives is subject to an employment agreement. Each such agreement generally provides for a total remuneration package for our executives including continuity of service across the Group Companies.

We limit other remuneration elements, for e.g. Change in Control (CIC) agreements, severance agreements, to instances of compelling business need or competitive rationale and generally do not provide for any tax gross-ups for our executives.

Risk and Compliance

We aim to ensure that the Group's remuneration programs do not encourage excessive risk taking. We review our remuneration programs for factors such as, remuneration mix overly weighted towards annual incentives, uncapped pay-outs, unreasonable goals or thresholds, steep pay-out cliffs at certain performance levels that may encourage short-term decisions to meet pay-out thresholds.

Claw back Clause:

In an incident of restatement of financial statements, due to fraud or non-compliance with any requirement of the Companies Act 2013 and the rules made thereafter, we shall recover from our executives, the remuneration received in excess, of what would be payable to him / her as per restatement of financial statements, pertaining to the relevant performance year.

Implementation

The Group and Business Centre of Expertise teams will assist the Nomination & Remuneration Committee in adopting, interpreting and implementing the Executive Remuneration Philosophy/ Policy. These services will be established through "arm's length", agreements entered into as needs arise in the normal course of business.

ANNEXURE - 3

FORM NO. MGT 9

EXTRACT OF ANNUAL RETURN

as on financial year ended on 31.03.2017

Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12(1) of the Company
(Management & Administration) Rules, 2014.

1 REGISTRATION & OTHER DETAILS:

CIN	U66000MH2015PLC260801
Registration Date	9-Jan-15
Name of the Company	Birla Sun Life Pension Management Limited
Category/Sub-category of the Company	Public limited with share capital
Address of the Registered office & contact details	One Indiabulls Centre, Tower-1, 16th floor, Jupiter Mill Compound, 841, S.B. Marg, Elphinstone Road, Mumbai 400 013. Telephone No. 022 67239100
Whether listed company	No
Name, Address & contact details of the Registrar & Transfer Agent, if any.	NA

2 PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated

Name and Description of main products /services	NIC Code of the Product/ service	% to total turnover of the company
Management of Pension Funds commence the business operations.	66302	The Company is yet to

3 PARTICULARS OF HOLDING , SUBSIDIARY & ASSOCIATE COMPANIES

Name and Address of the Company	CIN/GLN Subsidiary/	Holding/ Held Associate	% of Shares Section	Applicable
Birla Sun Life Insurance Company Limited One Indiabulls Centre, Tower-1, 16th floor, Jupiter Mill Compound, 841, S.B. Marg, Elphinstone Road, Mumbai 400 013	U99999MH2000PLC128110	Holding	100%	2(46)

4. SHAREHOLDING PATTERN (Equity Share capital Break up as % to total Equity)**(i) Category-wise Share Holding**

Category of Shareholders	No. of Shares held at the beginning of the year April 1, 2016				No. of Shares held at the end of the year March 31, 2017				% Change during the year	
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares		
A. Promoters										
(1) Indian										
a) Individual/HUF										
b) Central Govt. or State Govt.										
c) Bodies Corporates*		27000000	27000000	100.00%		27000000	27000000	100.00%	NIL	NIL
d) Bank/FI										
e) Any other										
SUB TOTAL: (A) (1)		27000000	27000000	100.00%		27000000	27000000	100.00%	NIL	NIL
(2) Foreign										
a) NRI- Individuals										
b) Other Individuals										
c) Bodies Corp.										
d) Banks/FI										
e) Any other...										
SUB TOTAL (A) (2)		0	0			0	0		NIL	NIL
Total Shareholding of Promoter (A)= (A)(1)+(A)(2)		27000000	27000000	100.00%		27000000	27000000	100.00%	NIL	NIL
B. PUBLIC SHAREHOLDING	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
(1) Institutions										
a) Mutual Funds										
b) Banks/FI										
C) Central govt										
d) State Govt.										
e) Venture Capital Fund										
f) Insurance Companies										
g) FIIS										
h) Foreign Venture Capital Funds										
i) Others (specify)										
SUB TOTAL (B)(1):	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
(2) Non Institutions										
a) Bodies corporates										
i) Indian										
ii) Overseas										
b) Individuals										
i) Individual shareholders holding nominal share capital upto ₹ 1 lakhs										

Category of Shareholders	No. of Shares held at the beginning of the year April 1, 2016				No. of Shares held at the end of the year March 31, 2017				% Change during the year	
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares		
ii) Individuals shareholders holding nominal share capital in excess of ₹ 1 lakhs										
c) Others (specify)										
SUB TOTAL (B)(2):	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Total Public Shareholding (B) = (B)(1)+(B)(2)	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
C. Shares held by Custodian for GDRs & ADRs										
Grand Total (A+B+C)		27000000	27000000	100%		27000000	27000000	100%	Nil	Nil

(* 60 Shares held by Individuals as nominees of Birla Sun Life Insurance Company Limited)

(ii) Share Holding of Promoters

Sr. No.	Shareholder's Name	Shareholding at the beginning of the year (April 1, 2016)			Shareholding at the end of the year (March 31, 2017)			% Change in shareholding during the year
		No. of Shares	% of total Shares of the Company	% of Shares pledged / encumbered to total shares	No. of Shares	% of total Shares of the Company	% of Shares pledged / encumbered to total shares	
1	Birla Sun Life Insurance Company Limited*	27000000	100%	Nil	27000000	100%	Nil	Nil
	Total	27000000	100%	Nil	27000000	100%	Nil	Nil

(*60 Shares held by Individuals as nominees of Birla Sun Life Insurance Company Limited)

(iii) Change In Promoters' Shareholding (Specify If There Is No Change)

	Share holding at the beginning of the Year (April 1, 2016)		Cumulative Share holding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
At the beginning of the year	No Change during the year			
Date wise increase/decrease in Promoters Share holding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer/bonus/sweat equity etc)	No Change during the year			
At the end of the year	No Change during the year			

(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters & Holders of GDRs & ADRs)

Shareholders Name	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of Shares	% of total shares of the Company	No. of shares	% of total shares of the Company
Total	0	-	0	-

(v) Shareholding of Directors & Key Managerial Personnel

Sr.	Name of Director and KMP	Shareholding at the beginning of the year (April 1, 2016)		Cumulative Shareholding during the year	
		No. of Shares	% of total shares of the Company	No. of Shares	% of total shares of the Company
1	Mr. Ajay Srinivasan jointly held with Birla Sun Life Insurance Company Limited*				
	At the beginning of the year	10	0.00%	10	0.00%
	Increase/Decrease during the year	-	-	-	-
	At the end of the year	10	0.00%	10	0.00%
2	Mr. Pankaj Razdan jointly held with Birla Sun Life Insurance Company Limited*				
	At the beginning of the year	10	0.00%	10	0.00%
	Increase/Decrease during the year	-	-	-	-
	At the end of the year	10	0.00%	10	0.00%
3	Mr. Amber Gupta jointly held with Birla Sun Life Insurance Company Limited				
	At the beginning of the year	-	-	10	0.00%
	Increase/Decrease during the year	10	0.00%	10	0.00%
	At the end of the year	10	0.00%	10	0.00%
4	Mr. Sashi Krishnan jointly held with Birla Sun Life Insurance Company Limited				
	At the beginning of the year	-	-	10	0.00%
	Increase/Decrease during the year	10	0.00%	10	0.00%
	At the end of the year	10	0.00%	10	0.00%

(*Shares held as nominee of Birla Sun Life Insurance Company Limited)

5 INDEBTEDNESS**NIL**

6 REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL**A. Remuneration to Managing Director, Whole-time Directors and/or Manager:**

Sr. No.	Particulars of Remuneration	Name of MD / WTD / Manager	Total Amount
1	Gross salary	-	-
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	-	-
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	-	-
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961	-	-
2	Stock Option	-	-
3	Sweat Equity	-	-
4	Commission	-	-
	- as % of profit	-	-
	- others, specify...	-	-
5	Others, please specify	-	-
	Total (A)	-	-
	Ceiling as per the Act	-	-

B. Remuneration to other directors:

(Amount in ₹)

Sr. No.	Particulars of Remuneration	Name of Directors			Total Amount
		Mr. Harish Engineer	Mr. S.C. Bhargava	Mr. Vijay Agarwal	
1	Fee for attending board committee meetings	200000.00	200000.00	150000.00	550000.00
2	Commission	-	-	-	-
3	Others, please specify	-	-	-	-
	• Audit Committee	100000.00	100000.00	-	200000.00
	• Risk Committee	20000.00	-	-	20000.00
	Total (1)	-	-	-	-
	Other Non-Executive Directors	-	-	-	-
1	• Fee for attending board committee meetings	-	-	-	-
2	• Commission	-	-	-	-
3	• Others, please specify	-	-	-	-
	Total (2)	-	-	-	-
	Total (B)=(1+2)	-	-	-	-
	Total Managerial Remuneration	-	-	-	-
	Overall Ceiling as per the Act	320000.00	300000.00	150000.00	770000.00

C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

Sr. No.	Particulars of Remuneration	Key Managerial Personnel			
		Chief Executive Officer	Company Secretary	Chief Financial Officer	Total
		Sashi Krishnan	Amber Gupta	Sandhya Upadhyay	
1	Gross salary				
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	4,373,665.00	-	2,740,708.00	7,114,373.00
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	13,500.00	-	32,400.00	45,900.00
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-	-	-
2	Stock Option	-	-	-	-
3	Sweat Equity	-	-	-	-
4	Commission	-	-	-	-
	- as % of profit	-	-	-	-
	- others, specify...	-	-	-	-
5	Others, please specify	-	-	-	-
	Total	4,387,165.00	-	2,773,108.00	7,160,273.00

7 PENALTIES/PUNISHMENT/COMPOUNDING OF OFFENCES

There were no penalties/punishment/compounding of offences under the Companies Act, 2013.

for **Birla Sun Life Pension Management Limited**

Mumbai, April 25, 2017

Pankaj Razdan
Director

Sandeep Asthana
Director

Independent Auditor's Report

To the members of Birla Sun Life Pension Management Limited

Report on the Financial Statements

We have audited the accompanying financial statements of **Birla Sun Life Pension Management Limited** ('the Company'), which comprise the Balance Sheet as at 31st March, 2017, the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2017, and its profit and its cash flows for the year ended on that date.

Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditors Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of Section 143 of the Act, we given in Annexure A, a statement on the matters specified in Paragraphs 3 and 4 of the Order.
2. As required by Section 143(3) of the Act, we report that:
 - a) we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;

- c) the Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
- d) in our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- e) on the basis of the written representations received from the directors as on 31st March, 2017 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2017 from being appointed as a director in terms of Section 164(2) of the Act;
- f) with respect to the adequacy of internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in Annexure B; and
- g) with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements – Refer Note 13 to the financial statements;
 - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
 - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
 - iv. The Company did not have any holdings or dealings in Specified Bank Notes during the period from 8th November, 2016 to 30th December, 2016. Hence the disclosure requirements as envisaged in Notification G.S.R. 308(E) dated 30th March, 2017 is not applicable to the Company – Refer Note 22 to the financial statements.

For **Sharp & Tannan**
Chartered Accountants
Firm's Registration No. 109982W

Edwin P. Augustine
Partner
(Membership No. 043385)

Mumbai,
May 09, 2017

ANNEXURE 'A' TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph 1 of our report of even date)

- (i) The Company does not have any fixed assets as at the Balance Sheet date, except capital work in progress and intangible assets under development and accordingly Paragraph 3(i) of the Order is not applicable to the Company.
- (ii) Since the Company is engaged in service activity, it does not hold any inventory and accordingly Paragraph 3(ii) of the Order is not applicable to the Company.
- (iii) According to the information and explanations given to us, there are no companies, firms, limited liability partnerships and other parties covered in the register maintained under Section 189 of the Companies Act, 2013 ("the Act") and accordingly Paragraph 3(iii) of the Order concerning grant of loans is not applicable to the Company.
- (iv) According to the information and explanations given to us, the Company has not advanced any loan, made any investment, given any guarantee or provided any security to the parties covered under Section 185 and 186 of the Companies Act, 2013. Accordingly, Paragraph 3(iv) of the Order is not applicable to the Company.
- (v) According to the information and explanations given to us, the Company has not accepted any deposits from the public and hence in our opinion the directives issued by the Reserve Bank of India and the provisions of Sections 73 to 76 and other relevant provisions of the Act and the rules framed thereunder are not applicable.
- (vi) The Central Government has not prescribed maintenance of cost records under section 148(1) of the Companies Act, 2013 read with the Companies (Cost Records and Audit) Rules, 2014 (as amended) for the services rendered by the the Company. Accordingly, Paragraph 3(vi) of the Order is not applicable to the Company.
- (vii)
 - (a) According to the information and explanations given to us, and the records of the Company examined by us, in our opinion, amounts deducted / accrued in the books of account in respect of undisputed statutory dues including income tax, service tax, and any other statutory dues, have generally been regularly deposited during the year by the Company with the appropriate authorities. According to the information and explanations given to us, there are no arrears of outstanding statutory dues as at the last day of the financial year for a period of more than six months from the date they became payable.
 - (b) According to the information and explanations given to us and the records of the Company examined by us, there are no disputed statutory dues as at 31st March, 2017 which have not been deposited on account of a dispute.
- (viii) According to the information and explanations given to us, and the records of the Company examined by us, the Company did not have any loans or borrowing from a financial institution, bank or government. The Company has not issued any debentures. Accordingly Paragraph 3(viii) of the Order is not applicable to the Company
- (ix) According to the information and explanations given to us, the Company has not raised monies by way of initial public offer or further public offer (including debt instruments). The Company has not taken any term loans during the year. Accordingly, Paragraph 3(ix) of the Order is not applicable to the Company.
- (x) During the course of our examination of the books and records of the Company, carried out in accordance with generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instances of fraud by the Company or any instances of fraud on the Company by its officers or employees on deputation noticed or reported during the year, nor we have been informed of any such case by the management.
- (xi) According to the information and explanations given to us, the Company has not paid / provided for managerial remuneration during the financial year. Accordingly, Paragraph 3(xi) of the Order is not applicable to the Company.
- (xii) According to the information and explanations given to us, the Company is not a Nidhi company. Accordingly, Paragraph 3 (xii) of the Order is not applicable to the Company.
- (xiii) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, all transactions with the related parties are in compliance with Section 177 and Section 188 of the Act and the relevant details have been disclosed in the Financial Statements etc., as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us, the Company had not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review. Accordingly, Paragraph 3(xiv) of the Order is not applicable to the Company.

- (xv) According to the information and explanations given to us and the records of the Company examined by us, the Company had not entered into any non-cash transactions with directors or persons connected with him during the year. Accordingly, compliance with the provisions of Section 192 of the Act is not applicable to the Company.
- (xvi) According to the information and explanations given to us, the Company is not engaged in the business of non banking financial institution and hence is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934.

For **Sharp & Tannan**
Chartered Accountants
Firm's Registration No. 109982W

Edwin P. Augustine
Partner
(Membership No. 043385)

Mumbai,
May 09, 2017

ANNEXURE B TO THE INDEPENDENT AUDITOR'S REPORT**(Referred to in paragraph 2(f) of our report of even date)****Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")**

We have audited the internal financial controls over financial reporting of **Birla Sun Life Pension Management Limited** ('the Company') as of 31st March, 2017 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting ('the Guidance Note') issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013 ('the Act').

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the "Guidance Note" and the Standards on Auditing issued by ICAI and deemed to be prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence of the adequacy of the internal financial control system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risks that a material weakness exists, and testing and evaluation the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depends on the auditors judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorisations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Inherent Limitations Of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by ICAI.

For **Sharp & Tannan**

Chartered Accountants

Firm's Registration No. 109982W

Edwin P. Augustine

Partner

(Membership No. 043385)

Mumbai,

May 09, 2017

Balance Sheet

As at 31st March, 2017

Particulars	Note	Amount in Rupees	
		As at 31st March 2017	As at 31st March 2016
I EQUITY & LIABILITIES			
1 Shareholder's funds			
(a) Share Capital	1	270,000,000	270,000,000
(b) Reserves and Surplus	2	669,861	(1,423,090)
Total Shareholders Funds		270,669,861	268,576,910
2 Share Application Money Pending Allotment		-	-
3 Non-current Liabilities			
(a) Long term borrowings		-	-
(b) Deferred Tax Liabilities (net)		-	-
(c) Other long term liabilities		-	-
(d) Long Term Provisions		-	-
Total Non Current Liabilities		-	-
4 Current Liabilities			
(a) Short term borrowings		-	-
(b) Trade payables		-	-
- due to micro and small enterprises		-	-
- due to other than micro and small enterprises		-	-
(c) Other current liabilities	3	12,868,596	1,825,115
(d) Short Term Provisions	4	-	1,300,000
Total Current Liabilities		12,868,596	3,125,115
Total Liabilities		12,868,596	3,125,115
Total Equity and Liabilities		283,538,457	271,702,025
II ASSETS			
1 Non-current Assets			
(a) Property, plant and equipment			
(i) Tangible assets			
(ii) Intangible assets			
(iii) Capital work-in-progress		570,279	-
(iv) Intangible assets under development		3,377,997	-
(b) Non current investment	5	234,332,750	156,480,100
(c) Long-term loans and advances			
(d) Other non current assets			
Total Non-current assets		238,281,026	156,480,100
2 Current Assets			
(a) Current investment	6	28,513,945	95,943,942
(b) Inventories			
(c) Trade receivables			
(d) Cash and bank balances	7	1,580,458	11,769,974
(e) Short-term loans and advances	8	2,243,794	251,128
(f) Other current assets	9	12,919,234	7,256,881
Total Current Assets		45,257,431	115,221,925
Total Assets		283,538,457	271,702,025

Significant Accounting Policies A
The accompanying notes are an integral part of the financial statements

As per our attached Report of even date
SHARP & TANNAN
Chartered Accountants
Firm's Registration No. 109982W
By the hand of

Edwin P. Augustine
Partner
Membership No. 043385

Place : Mumbai
Date : 25th April 2017

For and on behalf of the Board of Directors of
Birla Sun Life Pension Management Limited

Sashi Krishnan
CEO & CIO

Sandhya Upadhyay
CFO

Amber Gupta
Company Secretary
Place : Mumbai
Date : 25th April 2017

Pankaj Razdan
Director
DIN:00061240

Sandeep Asthana
Director
DIN:00401858

Statement of Profit and Loss

For the year ended 31st March, 2017

Particulars	Note	Amount in Rupees	
		Year ended 31st March 2017	Year ended 31st March 2016
Income			
I Revenue from operations (net)			
II Other income	10	24,253,554	8,476,264
Total Revenue (I+II)		24,253,554	8,476,264
III Expenses			
Employee benefits expense	11	10,007,796	1,248,572
Administrative and other expenses	12	3,358,215	3,626,082
IV Total Expenses		13,366,011	4,874,654
V Profit / (Loss) before tax		10,887,543	3,601,610
VI Tax Expense :			
Current tax		(7,155,422)	(1,300,000)
Deferred tax	21	-	-
Taxation adjustments of earlier year		(1,639,170)	-
VII Profit / (Loss) after tax		2,092,951	2,301,610
VIII Earnings per Equity Share			
- Basic	18	0.08	0.13
- Diluted		0.08	0.13
Face value per Equity Share		10.00	10.00

Significant Accounting Policies A
The accompanying notes are an integral part of the financial statements

As per our attached Report of even date
SHARP & TANNAN
Chartered Accountants
Firm's Registration No. 109982W
By the hand of

Edwin P. Augustine
Partner
Membership No. 043385

Place : Mumbai
Date : 25th April 2017

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For and on behalf of the Board of Directors of
Birla Sun Life Pension Management Limited

Sashi Krishnan
CEO & CIO

Sandhya Upadhyay
CFO

Amber Gupta
Company Secretary
Place : Mumbai
Date : 25th April 2017

Pankaj Razdan
Director
DIN:00061240

Sandeep Asthana
Director
DIN:00401858

Cash Flow Statement

For the year ended 31st March, 2017

Amount in Rupees

Particulars	Note	Year ended 31st March 2017	Year ended 31st March 2016
(A) CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before tax		10,887,543	3,601,610
Adjustments :			
Interest income		(64,065)	
Profit on sale of current investments		(8,170,003)	(5,943,942)
Interest on long term investments		(16,019,486)	(2,532,322)
Operating loss before working capital changes		(13,366,011)	(4,874,654)
Adjustments for Working Capital Changes :			
(Increase) / decrease in other current assets		1,000,000	(4,724,559)
(Increase) / decrease in loans and advances		(1,745,504)	(251,128)
Increase / (decrease) in other current liabilities		11,043,481	(1,899,584)
		10,297,977	(6,875,271)
Cash generated from / (used in) operations		(3,068,034)	(11,749,925)
Direct taxes paid (net of refunds)		(10,341,754)	-
Net cash generated from / (used) in operations	(A)	(13,409,788)	(11,749,925)
(B) CASH FLOWS FROM INVESTMENT ACTIVITIES			
<i>Inflows from investing activities</i>			
- Sale proceeds of current investments		98,300,000	170,000,000
- Interest on long term investments		9,421,198	-
<i>Outflows from investing activities</i>			
- Purchase of property, plant and equipment and intangible assets		3,948,276	-
- Purchase of long term investments		77,852,650	156,480,100
- Purchase of current investments		22,700,000	260,000,000
Net cash generated from / (used) in investment activities	(B)	3,220,272	(246,480,100)
(C) CASH FLOWS FROM FINANCING ACTIVITIES			
<i>Inflows from financing activities</i>			
- Proceeds from issue of share capital		-	269,500,000
Net cash generated from / (used) in financing activities	(C)	-	269,500,000
Net changes in cash and cash equivalents	(A+B+C)	(10,189,516)	11,269,974
Cash and cash equivalents - Opening balance		11,769,974	500,000
Cash and cash equivalents - Closing balance		1,580,458	11,769,974
Net increase / (decrease) in cash and cash equivalents		(10,189,516)	11,269,974

Notes :

- 1) Cash and cash equivalents are as disclosed under Note 7 of the financial statements
- 2) The aforesaid statement has been prepared under the indirect method, as set out in "Accounting Standard 3 - Cash Flow Statement"
- 3) Additions to fixed assets are stated inclusive of movements in capital work in progress between the beginning and end of the year and treated as part of investment activities.

As per our attached Report of even date

SHARP & TANNAN
Chartered Accountants

Firm's Registration No. 109982W

By the hand of

Edwin P. Augustine

Partner
Membership No. 043385

Place : Mumbai
Date : 25th April 2017

For and on behalf of the Board of Directors of
Birla Sun Life Pension Management Limited

Sashi Krishnan
CEO & CIO

Sandhya Upadhyay
CFO

Amber Gupta
Company Secretary
Place : Mumbai
Date : 25th April 2017

Pankaj Razdan
Director
DIN:00061240

Sandeep Asthana
Director
DIN:00401858

Notes Forming Part of Financial Statements

Note A

Corporate Information :

Birla Sun Life Pension Management Limited ("the Company") is a wholly owned subsidiary of Birla Sun Life Insurance Company Limited. The Company is a public limited company domiciled in India and incorporated under the provisions of the Companies Act, 2013. The Company was incorporated on January 09, 2015 with Registration Number U66000MH2015PLC260801 with specific purpose of managing pension fund business. Pension Fund Regulatory and Development Authority ("PFRDA") has granted Certificate of Registration vide a letter dated February 23, 2016 (bearing registration No.: PFRDA/Birla PF/2016) to Birla Sun Life Pension Management Limited to act as pension fund under National Pension System (NPS).

Significant Accounting Policies :

1 Basis of preparation

The financial statements have been prepared in accordance with generally accepted accounting principles in India (Indian GAAP) under the historical cost convention on an accrual basis in compliance with all material aspect of the Accounting Standard (AS) Notified under section 133 of the Companies Act, 2013 read together with paragraph 7 of the Companies (Accounts) Rules 2014. Accounting policies applied have been consistent with previous year except where different treatment is required as per new pronouncements made by the regulatory authorities.

The management evaluates all recently issued or revised accounting pronouncements on an ongoing basis.

2 Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles ('GAAP') in India requires that the management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses and disclosure relating to contingent liabilities as on the date of the financial statements. The estimates and assumptions used in the accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as on the date of the financial statements. Actual results could differ from those estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.

3 Revenue recognition

Revenue is recognised only when it is reasonably certain that the ultimate collection will be made.

3.1 Income on investment

Interest income on investments is recognised on accrual basis. Profit or loss on sale of mutual fund units is calculated the difference between the sale consideration net of expenses and weighted average cost as on the date of sale.

4 Investment

Investments that are readily realisable and intended to be held for not more than a year from the Balance Sheet date are classified as current investments. All other investments are classified as non-current investments. Current investments are carried at lower of cost or market value determined on an individual security basis. Non-current investments are carried at cost. Provision for diminution in value is made to recognise other than temporary decline in the value of investments.

5 Fixed Assets and Depreciation

Fixed Assets are stated at Cost less accumulated depreciation. Cost includes the purchase price and any cost directly attributable to bringing the asset to its working condition for its intended use. Subsequent expenditure incurred on the fixed assets is expensed out in the in year of expense except where such expenditure increases the future economic benefits from the existing assets

Advance paid towards acquisition of fixed assets outstanding at each balancesheet date and the cost of fixed assets not ready for its intended use before such date are disclosed under capital work in progress

6 Provisions, contingent liabilities and contingent assets

Provisions are recognised in respect of present obligations that arise as a result of past event and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount of obligation can be made.

Contingent liabilities are disclosed in respect of; a) possible obligations that arise from past events, the existence or otherwise of which will be confirmed by the occurrence or non-occurrence of one or more uncertain future events, not wholly within the control of the Company or b) present obligation that arises from past events, but is not recognised because it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made.

Contingent assets are neither accounted for nor disclosed.

7 Cash and cash equivalents

Cash and cash equivalents for the purposes of cash flow statement comprise cash at bank and in hand and short-term investments with an original maturity of three months or less.

8 Taxes on Income

The income tax expense comprises Current tax and Deferred tax. Provision for income tax is made in accordance with the provisions of the Income Tax Act, 1961 as applicable to the company carrying on pension business.

In accordance with the provisions of Accounting Standard (AS) 22, "Accounting for Taxes on Income", issued by the Institute of Chartered Accountants of India, deferred tax asset is recognised only to the extent that there is reasonable certainty that sufficient taxable income will be available against which such deferred tax asset can be realised. However, where there is unabsorbed depreciation or carried forward loss under taxation law, deferred tax assets are recognised only if there is a virtual certainty back by convincing evidence that such deferred tax assets can be realised. Deferred tax assets are reviewed as at each balance sheet date and written down or written up to reflect the amount that is reasonably or virtually certain, as the case may be, to be realised.

MAT credit is recognised as an asset only when and to the extent there is convincing evidence that the company will pay normal income tax during the specified period.

9 Earnings per equity share

Basic earnings per share is calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares.

10 Cash flow statement

Cash flows are reported using the indirect method as explained in Accounting Standard (AS) 3, "Cash Flow Statements" issued by The Institute of Chartered Accountants of India, whereby profit before tax is adjusted for the effects of transactions of non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments, and items of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are separately presented.

11 Events occurring after the Balance Sheet date

Where material, events occurring after the date of Balance Sheet are considered upto the date of approval of financial statements by the Board of Directors.

	As at 31st March 2017	Amount in Rupees As at 31st March 2016
NOTE 1 : SHARE CAPITAL		
Authorized :		
35,000,000 (Previous year 35,000,000) Equity shares of ₹ 10 each	350,000,000	350,000,000
Issued :		
27,000,000 (Previous year 27,000,000) equity shares of ₹ 10 each	270,000,000	270,000,000
Subscribed and Paid up :		
27,000,000 (Previous year 27,000,000) equity shares of ₹ 10 each	270,000,000	270,000,000
	270,000,000	270,000,000

	As at 31st March 2017	Amount in Rupees As at 31st March 2016
Reconciliation of number of equity shares outstanding :		
Number of shares	Number of shares	Number of shares
Number of shares outstanding as at the beginning of the year	27,000,000	50,000
Number of shares allotted during the year	-	26,950,000
Number of shares outstanding at the end of the year	27,000,000	27,000,000

The Company is 100% wholly owned subsidiary of Birla Sun Life Insurance Company Limited (along with 6 nominees of the Holding Company). Birla Sun Life Insurance Company Limited holds 26,999,940 (previous year 26,999,940) shares and its nominees hold 60 (previous year 60) shares, face value of shares being ₹ 10 each.

Details of shareholders holding more than 5% shares in the Company :

Name of Shareholder	As at March 31, 2017		As at March 31, 2016	
	No. of shares	% holding in the class	No. of shares	% holding in the class
Birla Sun Life Insurance Company Limited and its nominees	27,000,000	100.00%	27,000,000	100.00%

Terms / rights attached to equity shares :

The Company has only one class of equity shares having par value of ₹ 10 per share. Each holder of equity shares is entitled to one vote per share.

Other disclosures :

Since this is the 3rd year of the Company disclosures for the period of five years immediately preceding the date at which the balance sheet is prepared does not arise.

	As at 31st March 2017	Amount in Rupees As at 31st March 2016
NOTE 2 : RESERVES AND SURPLUS		
Balance in Statement of Profit and Loss		
- As per last Balance Sheet	(1,423,090)	(3,724,700)
- Profit / (Loss) for the year	2,092,951	2,301,610
	669,861	(1,423,090)
NOTE 3 : OTHER CURRENT LIABILITIES		
- Due to holding company	12,535,705	1,748,115
- Liability for expenses	211,815	45,000
- Statutory dues	95,900	32,000
- Liability for assets	25,176	-
	12,868,596	1,825,115

	As at 31st March 2017	Amount in Rupees As at 31st March 2016
NOTE 4 : SHORT TERM PROVISIONS		
Provision for Tax <i>(net of advance tax and tax deducted at source)</i>	-	1,300,000
	-	1,300,000
NOTE 5 : NON CURRENT INVESTMENTS		
(at cost)		
- Non convertible debentures (NCD) - Public sector unit bonds		
- 9.34% HDFC 2024 bonds (quoted)	104,800,500	104,800,500
- 8.47% LIC HF 2024 bonds (quoted) <i>(purchased during the year)</i>	77,852,650	-
- 9.24% LIC HF 2024 bonds (quoted)	51,679,600	51,679,600
	234,332,750	156,480,100
Aggregate market value of quoted investment		
- 9.34% HDFC 2024 bonds (quoted)	107,764,800	104,812,700
- 8.47% LIC HF 2024 bonds (quoted)	77,537,475	-
- 9.24% LIC HF 2024 bonds (quoted)	53,596,850	52,307,900
	238,899,125	157,120,600
NOTE 6 : CURRENT INVESTMENTS		
- Mutual funds		
- Birla Sun life cash Plus-Growth Direct plan (unquoted) <i>(91,102 units purchased during the year and 385,187 units redeemed during the year)</i>	28,513,945	95,943,942
	28,513,945	95,943,942
NOTE 7 : CASH AND BANK BALANCES		
Cash and cash equivalents		
Cash on hand	-	-
Balance with banks		
- on current accounts	580,458	11,769,974
Restricted cash and cash equivalents (Refer note below)		
- Fixed Deposit with maturities between 3 to 12 months	1,000,000	-
	1,580,458	11,769,974
Note :		
The aforesaid fixed deposit is encumbered towards bank guarantee given to Pension Fund Regulatory Development Authority		
NOTE 8: SHORT TERM LOANS AND ADVANCES		
- Advance tax and tax deducted at source <i>(net of provision for tax)</i>	247,162	-
- Service tax credit receivable	1,996,632	251,128
	2,243,794	251,128
NOTE 9 : OTHER CURRENT ASSETS		
- Interest accrued and due		
- on non current investments	12,855,169	6,256,881
- on fixed deposits	64,065	-
- Prepaid license fees	-	1,000,000
	12,919,234	7,256,881

	Amount in Rupees	
	Year ended 31st March 2017	Year ended 31st March 2016
	₹	₹
NOTE 10 : OTHER INCOME		
Interest income		
- from non current investments	16,019,486	2,532,322
- from fixed deposits	64,065	-
Gain on sale of current investments	8,170,003	5,943,942
	24,253,554	8,476,264

NOTE 11: EMPLOYEE BENEFITS EXPENSE AND COST SHARING ARRANGEMENT :**Cost sharing arrangement**

Given the size of its operations, the Company has entered into an arrangement with the holding company for sharing employees and infrastructures to conduct day to day business operation. Under this arrangement, all the appropriate costs attributable to the Company like employee remuneration, rent, utilities etc. are cross charged by the holding company to the Company. All such costs are charged to the Company on arm s length basis. The expenses cross charged to the Company under such agreement have been shown as transactions with related parties under Note 19 of the financial statements.

Employee benefits expense

Considering the aforesaid, an amount of ₹ 10,007,796 (Previous year ₹ 1,248,572) has been charged by the holding Company which has been disclosed under "Employee Benefits expense"

NOTE 12 : ADMINISTRATIVE AND OTHER EXPENSES

	Amount in Rupees	
	Year ended 31st March 2017	Year ended 31st March 2016
	₹	₹
Rent and utilities	1,080,000	270,000
Legal and professional fees	129,000	15,724
Rates and taxes	63,051	19,258
Registration fees (PFRDA)	-	2,500,000
License fees (PFRDA)	1,000,000	250,000
Auditors' remuneration (excluding applicable taxes)		
- Audit fees	50,000	50,000
- Other matters	40,000	-
- Out of pocket expenses	4,816	2,500
Directors sitting fees	770,000	275,000
Bank charges	12,693	200
Printing and Stationery	2,769	-
Preliminary Expenses	-	242,800
Membership fees	92,000	-
Miscellaneous expenses	113,886	600
	3,358,215	3,626,082

13 Contingent Liabilities and Commitments :

Bank Guarantee provided to Pension Fund Regulatory Development Authority amounting to ₹ 10,00,000 (Previous year ₹ Nil) for being registered as a Pension Fund for managing the funds under the National Pension System.

Estimated amounts of contracts to be executed on capital account and not provided for (net of advances) amounting to ₹ 22,34,250 (Previous year ₹ Nil)

14 Disclosures as required by Accounting Standard (AS) 15 - Employee Benefits :

During the year the Company does not have any employees on its payroll. All employees are on deputation from the holding Company. In view of the above, the reporting requirements pursuant to Accounting Standard (AS) 15 on "Employee Benefits" does not arise. (Previous year - Nil)

15 Disclosures as required by Accounting Standard (AS) 16 - Borrowing Costs :

During the year the Company did not incur any borrowing costs. In view of the above, the reporting requirements pursuant to Accounting Standard (AS) 16 - "Borrowing Costs" does not arise. (Previous year - Nil)

16 Disclosures as required by Accounting Standard (AS) 17 - Segment Reporting :

The Company is engaged in a single business segment i.e. Pension Fund Management. In the absence of separate reportable business or geographic segment the reporting requirements pursuant to Accounting Standard (AS) 17 - "Segment Reporting" does not arise.

17 Disclosures required under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act) :

Based on the information and records available with the Company there are no dues payable to Micro and Small Enterprises as defined in the Micro, Small and Medium Enterprises Development Act, 2006 and hence disclosure relating to dues which were outstanding for more than 45 days as at March 31, 2017 together with interest payable under this Act does not arise. ((Previous year - Nil)

18 Earnings per share [EPS] computed in accordance with Accounting Standard (AS) 20 - Earnings Per Share

		Year ended 31st March 2017	Year ended 31st March 2016
		Amount in Rupees	
Profit after tax as per Statement of Profit and Loss	₹	2,092,951	2,301,610
Number of equity shares outstanding (for basic earnings per share)			
Equity shares at the beginning of the year	No.	27,000,000	50,000
Equity shares issued during the year	No.	-	26,950,000
Equity shares at the close of the year	No.	27,000,000	27,000,000
Weighted average number of equity shares for basic equity share	No.	27,000,000	17,648,497
Number of equity shares outstanding (for diluted earnings per share)			
Equity shares as above	No.	27,000,000	17,648,497
Potential equity shares on allotment of application money	No.	-	-
Total equity share for calculation of diluted earnings per share	No.	27,000,000	17,648,497
Face value of equity share	₹	10	10
Earnings per share (basic and diluted) :			
- Basic	₹	0.08	0.13
- Diluted	₹	0.08	0.13

19 Disclosures of related parties/ related party transaction as required by Accounting Standard (AS) 18 - Related Party Disclosures :

(a) Relationships:

List of related parties where control exists and with whom transactions were carried out during the year:

(i) Holding Company

Birla Sun Life Insurance Company Limited (100%)

(b) The following transactions were carried out with the related parties in the ordinary course of business:

Sr No.	Nature of transaction / relationship	Year ended 31st March 2017	Year ended 31st March 2016
1	Share capital received	-	269,500,000
		-	269,500,000
2	Reimbursement of expenses (including taxes)		
	- salary and benefits	11,508,966	1,429,615
	- rent and utilities	1,242,000	309,150
	- other statutory payments / income tax	10,650,104	97,063
		23,401,070	1,835,828

(c) Amount due to related parties

Amount in Rupees

Sr No.	Nature of transaction / relationship	As at 31st March 2017	As at 31st March 2016
1	Due to Holding Company	12,535,705	1,748,115
		12,535,705	1,748,115

20 Disclosures as required by Accounting Standard (AS) 19 - Leases :

During the year the Company has not entered into any operating / finance lease. In view of the above, the reporting requirements pursuant to Accounting Standard (AS) 19 on "Leases" does not arise. (Previous year - Nil)

21 Disclosures as required by Accounting Standard (AS) 22 - Accounting for Taxes on Income :

During the year the Company has not recognized any deferred tax asset pursuant to the requirements of Accounting Standard (AS) 22 on "Accounting for Taxes on Income" on the concept of prudence. (Previous year - Nil)

22 Disclosures as required by Notification G.S.R. 308 (E) dated 30th March, 2017 :

The Company did not undertake any transactions in cash during the financial year ended 31st March, 2017. Considering the aforesaid, and the cash balance being Nil throughout the year, the disclosure requirements as envisaged in the aforementioned notification is not applicable to the Company.

23 Previous years figures have been regrouped / reclassified wherever necessary, to make them comparable with those of the present year.

As per our attached Report of even date

SHARP & TANNAN
Chartered Accountants

Firm's Registration No. 109982W

By the hand of

Edwin P. Augustine

Partner

Membership No. 043385

Place : Mumbai

Date : 25th April 2017

For and on behalf of the Board of Directors of

Birla Sun Life Pension Management Limited**Sashi Krishnan**

CEO & CIO

Sandhya Upadhyay

CFO

Amber Gupta

Company Secretary

Place : Mumbai

Date : 25th April 2017

Pankaj Razdan

Director

DIN:00061240

Sandeep Asthana

Director

DIN:00401858